

Message Text

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PAGE 01 STATE 046486
ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-08 /017 R

DRAFTED BY COMM/BIC/OED/SIPS/SSLEON/SG
APPROVED BY EB/OCA/CM/WHALL
COMM/BIC/OED/OBOD/RECOHEN
STATE/AF/W/RKOTT(PHONE)
AF/EPS/LWHITE (INFO)

-----030006 121985 /66

P 022245Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS PRIORITY

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E.O. 11652: NA

TAGS: BEXP, NI

SUBJECT: PRODUCT OPPORTUNITY - ATC EQUIPMENT

1. TEXAS INSTRUMENTS (T.I.) HAS PROPOSED EQUIPMENT FOR THE NIGERIAN AIR TRAFFIC CONTROL (ATC) NETWORK. THIS WAS FOR SIX AIRPORTS. THE T.I. PROPOSAL WAS RECEIVING VERY FAVORABLE CONSIDERATION AND THEY WERE VERBALLY TOLD THEY WERE IN THE NUMBER ONE POSITION. ALSO UNDERSTAND THAT THE MINISTRY OF CIVIL AVIATION HAD RECOMMENDED TO EXECUTIVE REVIEW COUNCIL THAT T.I. BE THE SUPPLIER. LATEST DEVELOPMENT INDICATES SELENIA OF ITALY ABOUT TO RECEIVE THE CONTRACT.

2. T.I. HAS DELIVERED SIMILAR EQUIPMENT TO SAUDI ARABIA AND JUST RECEIVED A CONTRACT FOR VENEZUELA. T.I. EQUIPMENT IN USE AT 62 U.S. AUTOMATED TERMINALS. T.I. BELIEVES THEIR PRICE VERY COMPETITIVE.

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3. REQUEST EMBASSY ASCERTAIN STATUS OF PROCUREMENT AND ANY FURTHER ACTION NEEDED IN ORDER THAT T.I. CAN OBTAIN THIS CONTRACT.
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 02-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE046486
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/SSLEON/SG
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770072-0490
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770399/aaaadjvm.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f7bed7be-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3226343
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - ATC EQUIPMENT
TAGS: BEXP, NI
To: LAGOS
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/f7bed7be-c288-dd11-92da-001cc4696bcc
Review Markings:
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